

Southern California IFT Suppliers' Night Expo 2027

EXHIBITOR RESERVATION FORM

Tuesday, March 2, 2027 □ Hyatt Regency Orange County

Company: _____ Phone: _____

Contact: _____ E-mail: _____

Mailing Address: _____
Street City State Zip

Broker Placement Request *If possible, please place us next to our Broker:* _____

Please check here if you do NOT wish to be contacted by any entity other than Southern California IFT

Tabletop / Electricity

	CASH DISCOUNT	CREDIT CARD	
No. of Unshared Tables <i>(each table includes one chair per table)</i>	\$850.00	\$875.00	per table = \$ _____
No. of Shared Tables <i>(each table includes one chair per table)</i> <i>Maximum of three companies per shared table</i>	\$975.00	\$1,000.00	per table = \$ _____
No. of 110V Electrical Outlets _____		@ \$275.00	per table = \$ _____
LATE FEE PENALTY <i>All reservations received after 12/15/2026</i> _____		@ \$100.00	per table = \$ _____
Total Table Charges			= \$ _____

Advertising – Expo Buyer's Guide

Ad Copy Size	Width	Height	Black and White	4-Color	
Third Page Ad	7.5 inches <i>horizontal</i>	x 3.25 inches <i>vertical</i>	<input type="checkbox"/> \$500.00	<input type="checkbox"/> \$750.00	\$ _____
Half Page Ad	7.5 inches <i>horizontal</i>	x 5 inches <i>vertical</i>	<input type="checkbox"/> \$700.00	<input type="checkbox"/> \$1,000.00	\$ _____
Whole Page Ad	7.5 inches <i>horizontal</i>	x 10 inches <i>vertical</i>	<input type="checkbox"/> \$1,100.00	<input type="checkbox"/> \$1,500.00	\$ _____
Cover <small>Back inside cover or inside front cover</small>	7.5 inches <i>horizontal</i>	x 10 inches <i>vertical</i>	<input type="checkbox"/> \$2,000.00	<input type="checkbox"/> \$2,500.00	\$ _____
Back Outside Cover	7.5 inches <i>horizontal</i>	x 10 inches <i>vertical</i>		<input type="checkbox"/> \$3,000.00	\$ _____
Buyer's Guide Advertising Charge					\$ _____

Total of Table Charges and Advertising Charge **TOTAL PAID** \$ _____

CUSTOMERS/MARKETS YOU WISH TO SEE AT OUR SHOW: The SCiftS office target markets to specific attendees per Exhibitor request. Please provide us with a list of people/customers/markets you wish us to pursue:

Mail Completed Reservation Form WITH Check (payable to SCiftS) to:

Tierney Bartling - SCiftS Expo27 Chair
 16952 Lynn Lane Apt. E
 Huntington Beach, CA 92649

ALL DELIVERIES MUST STATE "NO SIGNATURE REQUIRED UPON DELIVERY"
 Reservations will NOT be accepted if signature is mandatory for release of package

Visit www.scifts.net to register and pay online

PLEASE RETAIN A COPY OF THIS COMPLETED FORM WITH PAYMENT INFORMATION FOR YOUR RECORDS



SCiFTS

Southern California Institute of Food Technologists Section

P.O. Box 4656 • Orange, CA 92863 • (714) 282-0919 • Fax (714) 974-4318 • Email: scifts@pacbell.net

Dear Supplier:

Southern California Institute of Food Technologists invites you to participate in the 2027 SCIFTS Suppliers Night Expo. Our upcoming Suppliers Night Expo is, once again, being held at the **Hyatt Regency Orange County on Tuesday, March 2, 2027**. This evening is designed to benefit our SCIFTS organization, the local University Food Science Programs and our food science students.

As always, we are co-located with Informa's Natural Products Expo. NPE education starts on the 3rd and the displays and booths open on the 4th. Many of the NPE exhibitors are in town on the 3rd. Their agendas are usually open on Tuesday evening, allowing them to walk our Expo.

The Southern California IFT Suppliers Night Expo is an active, vibrant show that provides an audience of exceptional quality for our Exhibitors and produces quality contacts. We bring real decision makers to the exhibit floor. We are planning another very aggressive marketing program as we try to increase your return on investment. In addition to being the industry show where professionals in the Western states go to discover the latest ingredients and new concepts, we pursue those customers and markets our exhibitors wish to see. **Our primary goal is to make you successful as a vendor.**

Due to size constraints, the number of available vendor tabletops is limited. Vendors are assigned tabletops on a First Come, First Serve basis.

Last year, we sold out by December. Our last Suppliers Night had a waiting list of over 50 companies. To ensure your company a spot, we suggest you purchase your tabletop as soon as possible. Included with this email is the Exhibitor Registration package. Please return the registration form with your check or sign up on-line as soon as possible.

With the purchase of a tabletop, you receive a **6 ft. table and one chair**. Also, you will receive a free listing in our "Buyer's Guide" show booklet. The Expo Buyer's Guide is sent to all local buyers, distributed to our membership, is made available to all Expo attendees and posted on our organization's website – located at www.scifts.net – for a full year following the event. To be listed in the Buyer's Guide, your paid reservation must be received no later than January 16, 2027. The Buyer's Guide will be a finished size of 8 ½ x 11. Early registrants will also have first option of purchasing valuable ad space in the Buyer's Guide.

We attempt to separate competitors but that is difficult in the space we currently have available. **No table space will be assigned without payment.**

We appreciate your participation and look forward to seeing you at SCIFTS 2027 Suppliers Night Expo!

Sincerely yours,

Tierney Bartling

Tierney Bartling
SCIFTS Suppliers Night Expo Chairman



SCiFTS

Southern California Institute of Food Technologists Section

P.O. Box 4656 • Orange, CA 92863 • (714) 282-0919 • Fax (714) 974-4318 • Email: scifts@pacbell.net

SUPPLIERS NIGHT EXPO INFORMATION SHEET

- DATE:** TUESDAY – March 2, 2027
- TIME:** 3:30 to 8:00 p.m. *Table Top Exhibit*
8:00 to 10:00 p.m. *Complimentary Networking Reception*
- LOCATION:** HYATT REGENCY ORANGE COUNTY
11999 Harbor Blvd, Garden Grove, CA 92840
All shipping information will be sent with Exhibitor Confirmation Packet
- SET UP:** Exhibitors may set up between 11:00 a.m. to 3:15 p.m. on the day of the event
*All displays and materials **MUST** be removed by 8:30 p.m. on the day of the event*
- TABLE TOP SIZE:** Table tops are 6 ft. long, 24 in. wide and 30 in. high.
- TABLE TOP RULES:** **Tabletop displays cannot exceed five feet above the top of the table and six feet wide. Free-standing signs must be NO larger than six feet wide and eight feet high.**
NO frying or open flames permitted.
NO balloons.
- TAX ID NUMBER:** #95-2497712
Southern California IFT is a non-profit organization (see attached W-9 form)
- PENALTY:** After 12/15/2026 – a late fee of \$ 100.00 per table will be assigned
- CANCELLATIONS:** If a written cancellation request is received prior to 12/15/2026, half (50%) of the reservation fee will be refunded.
No refunds will be issued on reservations made after 12/15/2026.
- QUESTIONS:** Please contact the SCIFTS office (714) 282-0919; scifts@pacbell.net)
- PAYMENT:**
1. Return completed form WITH check payable to SCIFTS to:
Tierney Bartling - Chairperson
Suppliers Night Expo Committee
16952 Lynn Lane Apt. E
Huntington Beach, CA 92649

IMPORTANT: All deliveries must state “No signature required”

2. Visit www.scifts.net to register and pay online by *credit card*



SCiftS

Southern California Institute of Food Technologists Section

P.O. Box 4656 • Orange, CA 92863 • (714) 282-0919 • Fax (714) 974-4318 • Email: scifts@pacbell.net

BUYER'S GUIDE ADVERTISEMENT SPECIFICATION SHEET

- AD SIZE:** Third-Page *7.5 inches horizontal x 3.25 inches vertical*
Half-Page *7.5 inches horizontal x 5 inches vertical*
Full-Page *7.5 inches horizontal x 10 inches vertical*
Cover *7.5 inches horizontal x 10 inches vertical*
- FINISHED SIZE:** 8 ½ x 11
- BINDING:** Saddle stitch
- AD FORMAT:** Digital File
Program Files: Illustrator, Photoshop, Adobe Acrobat, InDesign, Publisher
File Types: pdf, indd, psd, eps, jpg, pub
Additional file types can be accepted, please e-mail scifts@pacbell.net for verification
- DELIVERY:** E-mail ad file as attachment to scifts@pacbell.net, or
- RESOLUTION:** 300 dpi or higher
All color must be CMYK
- COLOR ADS:** A color proof (copy) of the advertisement must be included with your order.
All color must be CMYK
- QUESTIONS:** Contact SCiftS Office (714) 282-0919; scifts@pacbell.net)

Advertising Closing: January 16, 2027 • **Publication:** March 2027

This document is for your accounting department records only.

IMPORTANT: PLEASE DO NOT RETURN THIS W-9 FORM TO SCIFTS

Form **W-9**
(Rev. March 2024)
Department of the Treasury
Internal Revenue Service

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)
Southern California Institute of Food Technologists Section

2 Business name/disregarded entity name, if different from above.

3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only **one** of the following seven boxes.
 Individual/sole proprietor C corporation S corporation Partnership Trust/estate
 LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership)
Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.
 Other (see instructions)

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
Exempt payee code (if any) **501C06**
Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any)

3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions

5 Address (number, street, and apt. or suite no.). See instructions.
2687 N. Orange Olive Road

6 City, state, and ZIP code
Orange, CA 92865

7 List account number(s) here (optional)

Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number

				-					
--	--	--	--	---	--	--	--	--	--

or

Employer identification number

9	5	-	2	4	9	7	7	1	2
---	---	---	---	---	---	---	---	---	---


Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person  Date **2/12/2024**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they